

ANNUAL SUMMARY

2022

SPECIAL EDITION

the 
butterfly
club

20th
anniversary
2002 - 2022

 the butterfly club
— adjoin.org —



Butterfly Club Flutters

20 YEARS STRONG

After 20 years, the Butterfly Club continues to grow with kindness! Since its inception in July 2002, the club has brought in over \$267,000 in donations. This is just another example of the true dedication, compassion and commitment of our amazing team members to the people Adjoin serves. The club has seen over 1200 donors throughout the course of the club's lifetime. Their generous donations help further enrich the lives of our clients beyond the service support they provide daily to them.

In its 20 years, the club has given over \$130,000 directly to the people served who were in need through the club's Request For Proposals (RFP) program. The RFP funds given have purchased items clients would have had to go without such as safety equipment, communication devices and basic household items, housing funds as well as required vocational training and attire.

Additionally, the club has given over \$29,000 to Adjoin's Catalyst Social Club, a free program that provides a path for Adjoin Catalysts clients to engage in real life scenarios such as: self-advocacy, skills training, education, activities and even fundraising to offset costs for trips and outings. This generosity has given clients opportunities to participate in many activities they otherwise would not have been able to afford.

The Butterfly Club has seen over 1200 members since it started, with an average donation of \$217 a year per club member. Today the club has 68 active members with an average yearly donation of \$106 per member.

With the tremendous support of our team members, the Butterfly Club continues to fly sky high on 20 years of kindness and generosity!

Where

KINDNESS



Takes Flight

Request For Proposals

The Butterfly Club Request For Proposals (RFP) program was created in 2004 to provide additional means by which the Butterfly Club can directly benefit the clients of Adjoin by ensuring clients are empowered and their lives enhanced within the communities they live.

The RFP program provides funds to increase client independence in the community in which they live, and to assist in empowering them both personally as well as socially. Priority is given to requests that have a direct impact on clients' lives, fosters client independence, reflect a comprehensive approach to client empowerment and promote client participation and engagement.

Since the start of the RFP program, 41% of the club's expenses (\$130,000) has been awarded in varying amounts to hundreds of clients throughout California in a variety of areas of need such as health and safety, vocational (uniforms, work shoes, training, etc.), household (beds, refrigerators, furniture, etc.), housing assistance (security deposit, moving costs, etc.), food assistance, personal hygiene and other areas of need. This year over \$9,000 was awarded. The Butterfly Club RFP program has been crucial in creating many pathways for our clients to succeed.

All Adjoin team members and clients are eligible to complete and submit for a Butterfly Club RFP. Forms are available in each office location as well as in the Adjoin Team Section of the Adjoin website online. If you have questions, please contact butterflyclub@adjoin.org.

CRUSHING IT AWARD



Client Recognitions

The Butterfly Club also sponsors the Crushing It Award, Adjoin's client recognition program. The program recognizes one client quarterly who was nominated by a team member for reaching a goal or to acknowledge their achievements made in living, working, learning or playing.

Member Milestones

The Butterfly Club is proud to recognize the following active club members who have reached donor milestones.

Viceroy - \$7,000

Pebbles Dumon

Admiral - \$5,000

Teri Geston

Swallowtails - \$3,000

Denise Mansfield
Claudia Hutchinson
Wendy Forkas

Monarchs - \$1,000

Ronald Clayton
Sunny Meyer
Stephanie Bravo
Rosa Vargas
Guillermina Alvarez
Wissam-El-Dean Khalil
Danny Yang

Coppers - \$500

Daniel Potter
Angie Striepling
Alejandra Gonzalez
Kathleen Hartland
Justin Souza
Esmeralda Lemus
Jessica Ramos



20 Year Club

Shawn Benson

STOCKTON

Pebbles Dumon

SAN DIEGO

Teri Geston

SAN MARCOS

Claudia Hutchinson

SAN DIEGO

Denise Mansfield

SANTA CLARA

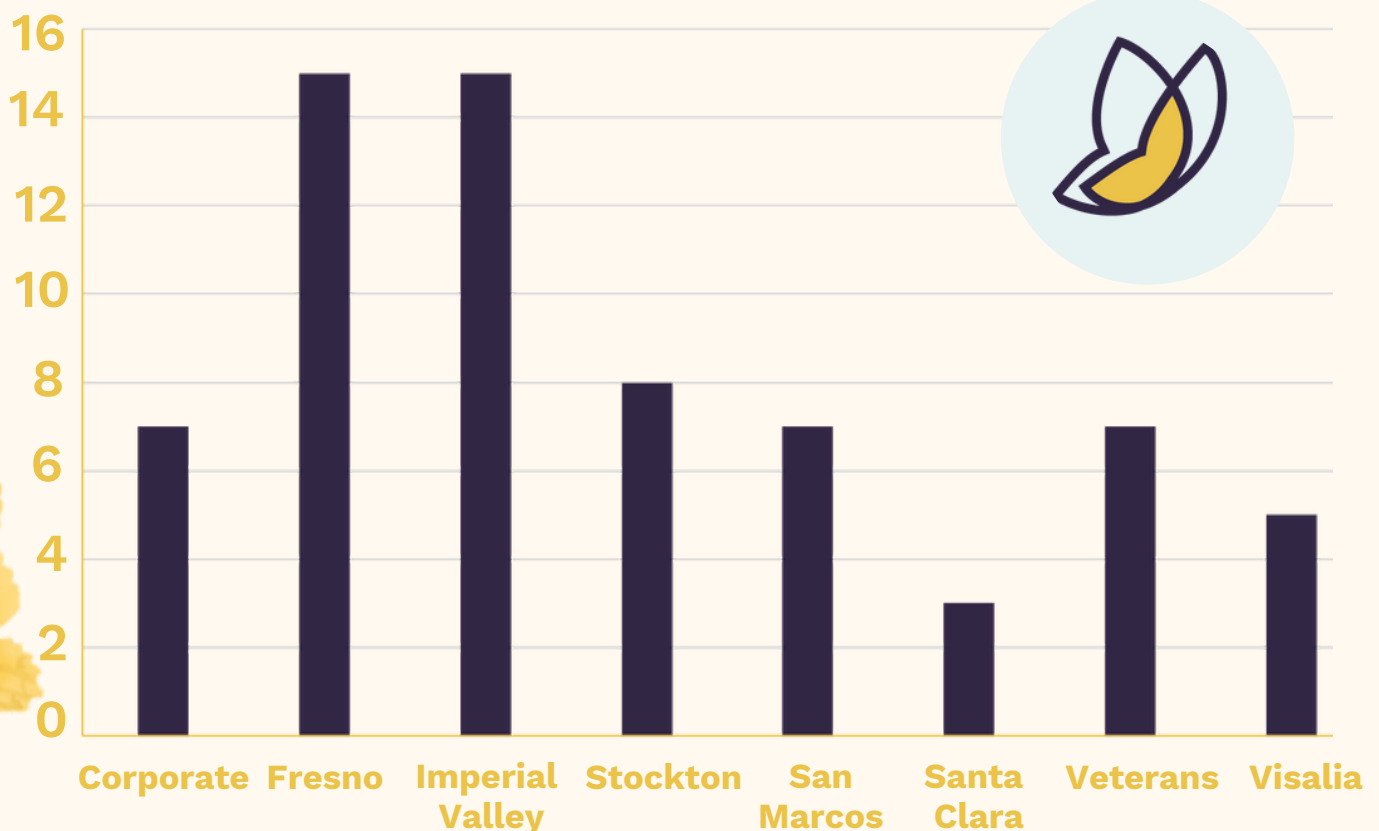
20th
the butterfly club
adjoin.org

2021 Year In Review

During the last year (July 2021 - June 2022), the Butterfly Club members have donated over \$8,600 with an average monthly donation per member of \$10.50 per month.

There were a total of 84 members for the year with an average yearly donation of \$103, and an average monthly donation of \$8.63. We currently have 68 members across all offices.

Butterfly Club Members By Office Location



As expected our largest offices, Fresno and Imperial Valley, boast the highest member count with 15 members each. However, each of our member's contributions are invaluable, and we thank each office and all our members for their active participation in the Butterfly Club!

Wings of Financial Strength

For the Year of 2021 to 2022, the Butterfly Club collected over \$14,200 in donations (prior to expenses) of which over \$8,600 came from Adjoin Team Members!

A total of \$11,000 was raised after expenses for the year. Expenses take into account the total incentive items, fundraising expenses and general marketing supplies for The Butterfly Club

The total expenses for the club were \$2,890 for the year. Expenses were for various supplies such as postage, printing, awards, marketing supplies, etc. Thus, 20% of the total amount collected was utilized for expenses.

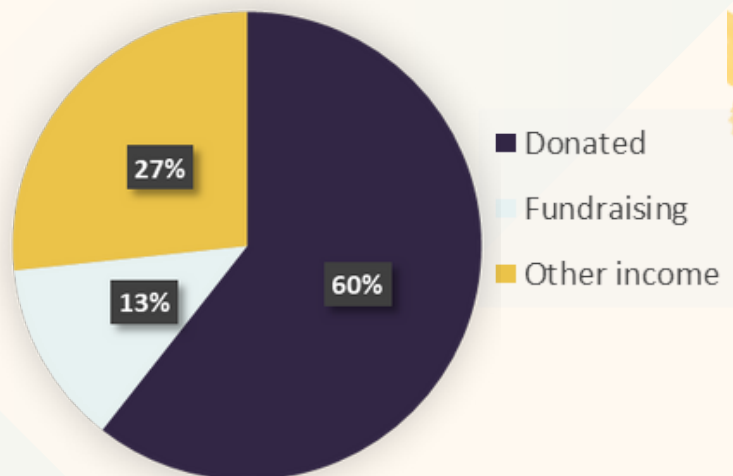
After taking into account the monies granted out for the Requests For Proposals (\$9,109) during this year, we have a profit of \$2,703 for the year.

We also show a balance of over \$112,000 in the club bank account as of July 1, 2022.

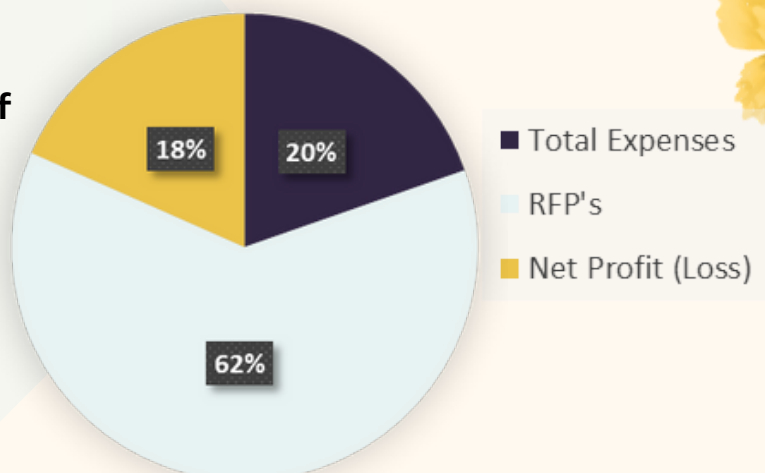
Overall, The Butterfly Club again had a very successful year and made many positive impacts on the lives of those served by Adjoin!

Income and Expense For Period July 2021 — June 2022

Income



Expenses



Members Make the Difference

2021-2022

Teddy Agbayani
Vanessa Aguirre
Maria Guadalupe
Selene Alvarado
Guillermina Alvarez
Margarita Alvarez
Gloria Arce
Ivan Arias
Shawn Benson
Li Li Blum
Katelin Marie Boggs
Daviann Bradley
Stephanie Bravo
Wanda Lou Brownell
Marviel Cano
Michelle Canty
Ramon Carrillo
Edgar Casillas
Yanira Chacon
Eloisa Chairez
Ronald Clayton
Chelsea Coffin
Shelley Cook
Melissa Coria
Marti Daglio
Iskra Delic
Meaghan Doty
Pebbles Dumon
Mary Eros

Elsa Flores
Graciela Flores
Wendy Forkas
Yasmin Gandara
Laura Garcia
Maria Garcia
Stacey Geeston Jhonson
Teri Geston
Kristina Gomez
Esther Gonzalez
Alejandra Gonzalez
Jose Gutierrez
Kathleen Hartland
Anavel Hernandez-Piedra
Stephanie Hernandez
Claudia Hutchinson
Kaila Igasan
Stacey Geston Johnson
Martha Jordan
Wissam-El-Dean Khalil
Celina Lee
Esmeralda Lemus
Trudy Levenson
Diego Lopez Ventura
Isabel Lopez
Maria Lopez
Denise Mansfield
Laurie Mastromarino
Sunny Meyer

Kashay Mitchell
Lilia Montano
Natalie Rae Orssten
Yuliana Perez
Martha Pichardo Lopez
Daniel Potter
Johana Ramirez
Mikaela Ramirez
Eleanor Ramos
Destiny Roberts
Christina Rosales
Dominique Salcedo
Brandon Salgado
Justin Souza
Angie Stripling
Tracy Taylor Long
Keyshay Thomas
Brenda Urquiza
Gloria Valdez Juarez
Bridgett Varela
Rosa Vargas
Rosa Vizcaino
Jean Vreeland
Hailey U Wrather
Danny Yang
Romy Yang
* 20 Year Member

