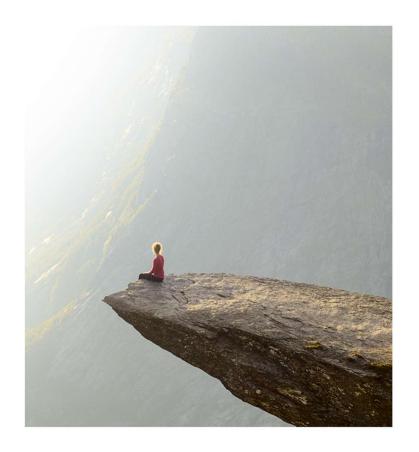


# Get ready

You're another day closer to retiring.

Introducing Adjoin 403(b) Retirement Plan

**Darin Beeghley**UBS Financial Services, Inc.



### UBS is here to help

The resources of UBS are available to you

Habla Español



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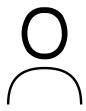
Senior Vice President – Wealth Management 619-557-2443

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Plan-related questions



General financial education



Retirement planning support





How much do you really need to save?

Are you in the right investments?

Are you on the best path to retirement?



#### Benefit of saving and investing early

GTR 19

Account growth of \$200 invested/saved monthly

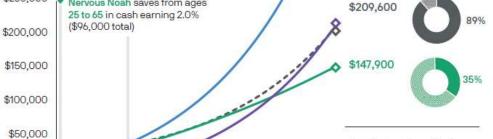
\$450,000

\$450,000

Consistent Chloe invests from ages 25 to 65 earning 6.25% (\$96,000 total)

Late Lyla invests from ages





50

45

Age

55

60

65

Investment return
Savings

#### Saving fundamentals

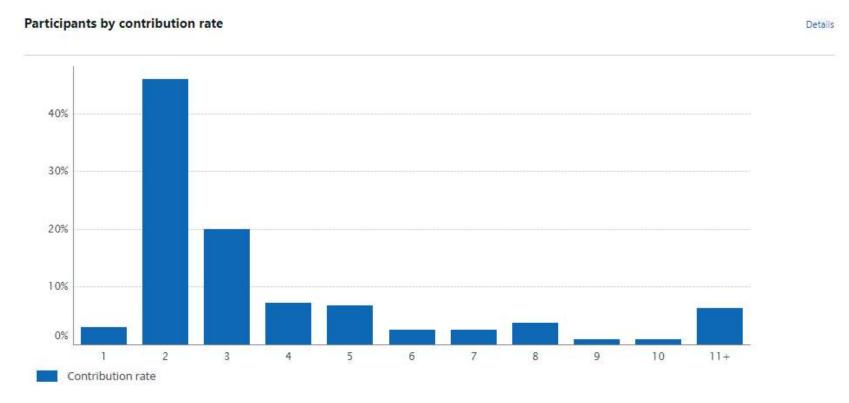
Saving early and often, and investing what you save, are some of the keys to a successful retirement due to the power of long-term compounding.



\$0

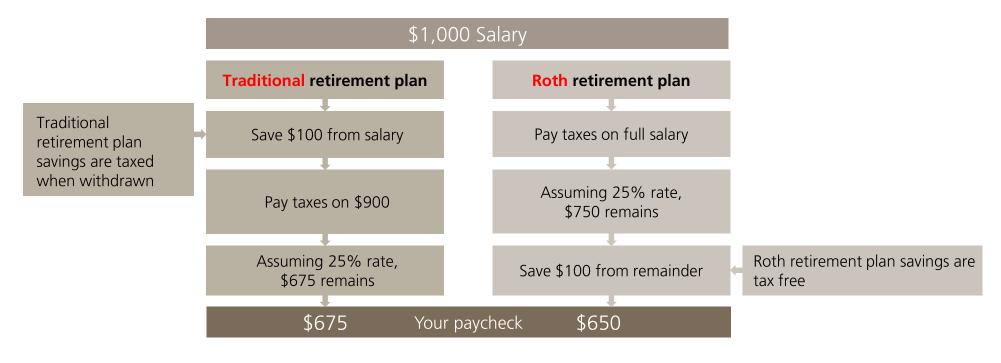
35

Adjoin 403(b) plan – actual participant savings rates





How contributions affect your paycheck.



UBS Financial Services Inc., its affiliates and its employees are not in the business of providing tax or legal advice. Clients should seek advice based on their particular circumstances from an independent tax or legal advisor.



Invest in yourself and save for retirement.



The Adjoin 403(b) company match: **50% match on first 16% of employee contributions** 

#### ...If you earn \$31,200 per year (\$15 per hour)

Your contributions	Company contributions	Total contributions
Contribute 2% = \$52 per month	+ Match 1% = \$26 per month	= \$78/month or \$936/year
Contribute 5% = \$130 per month	+ Match 2.5% = \$65 per month	= \$195/month or \$2,340/year
Contribute 8% = \$208 per month	+ Match 4% = \$104 per month	= \$312/month or \$3,744/year
Contribute 10% = \$260 per month	+ Match 5% = \$130 per month	= \$390/month or \$4,680/year

Make saving a priority!



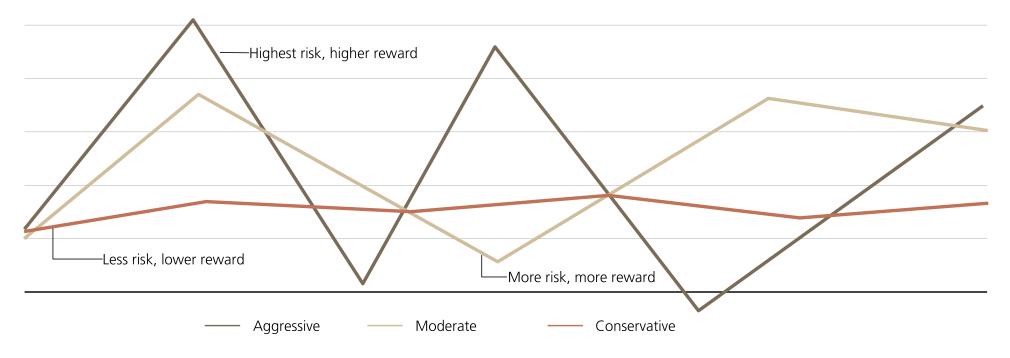
Know what kind of investor you are.

How much risk are you willing to take in your investments?

How much time do you want to put into investing?



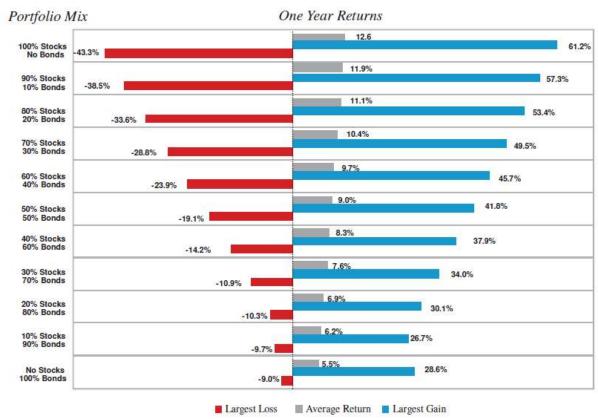
How much risk are you willing to take?



This is for illustrative purposes only.



Finding your center – Risk vs. Reward (January 1950 – December 2022)





Will you be able to make time to invest wisely?

#### Hands-on approach



"Do it myself"

Build your own portfolio

#### Hands-off approach



"Help me do it"

American Funds Target Date Retirement

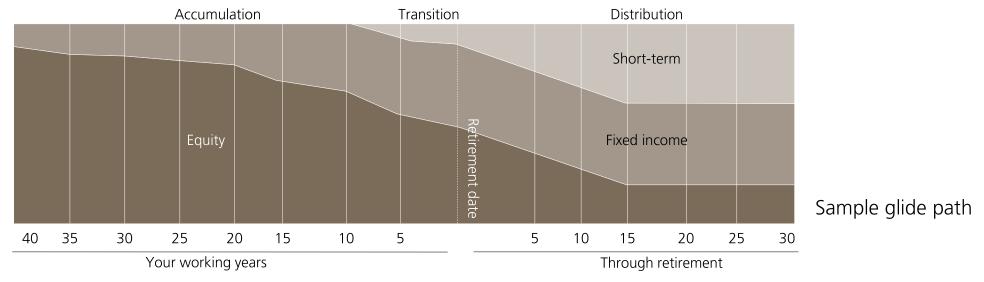
"Do it for me"

My Total Retirement (additional fees apply)

Investments in target-date funds are subject to the risks of their underlying funds. The number of years until retirement within each incremental step along the glide path of each model refers to the approximate year (the target date) when an investor in the model would retire and leave the workforce. Generally, the asset allocation of each model will change in five-year increments with the asset allocation becoming more conservative as the participants approach their target retirement dates. The principal value of the fund(s) within the model is not guaranteed at any time, including on or after the target date.



Target-date funds use a glide path to help simplify retirement investing.

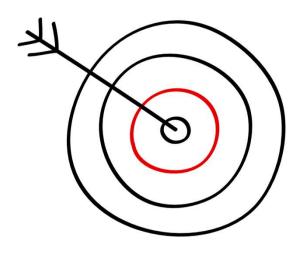


Target-date funds still have risks, but they take care of the work of allocating your assets for you.

Investments in target-date funds are subject to the risks of their underlying funds. The number of years until retirement within each incremental step along the glide path of each model refers to the approximate year (the target date) when an investor in the model would retire and leave the workforce. Generally, the asset allocation of each model will change in five-year increments with the asset allocation becoming more conservative as the participants approach their target retirement dates. **The principal value of the fund(s) within the model is not guaranteed at any time, including on or after the target date.** 



Consider investing in a hands-off approach using American Funds Target Retirement Funds.



#### How to choose a target-date investment

If you were born in:		You could consider:*
1998 or later	$-\!$	Target-date 2065 investment
1993 to 1997	$-\!$	Target-date 2060 investment
1988 to 1992		Target-date 2055 investment
1983 to 1987		Target-date 2050 investment
1978 to 1982	$-\!$	Target-date 2045 investment
1973 to 1977	$-\!$	Target-date 2040 investment
1968 to 1972	$-\!$	Target-date 2035 investment
1963 to 1967	$-\!$	Target-date 2030 investment
1958 to 1962	$\rightarrow$	Target-date 2025 investment
1953 to 1957	$-\!$	Target-date 2020 investment
1948 to 1952	$-\!$	Target-date 2015 investment
1947 or earlier	$-\!$	Income investment

<sup>\*</sup>Assumes an anticipated retirement age of 65.



# 3. Know your options

	Employee Contributions	Employer Match		
	Eligibility: Immediate			
	Pre-tax & Roth: 100% max deferral	Eligibility: Age 18 and 2-months of service		
Contributions	<b>Auto-enrollment</b> : 2% initial savings rate unless you opt out or elect a different %	Match Formula: 50% match on first 16% you save		
	Auto-escalation: 1% per year until max 5%	*If you contribute 16% or more from your paycheck, Adjoin will		
	<b>IRS limits 2023</b> : \$22,500	deposit 8% into your 403(b) account		
	<b>Catch-up limit (age 50+):</b> \$7,500			
	Employee Contributions Vesting	Company Match Vesting		
Vesting	1000/:	Years of service 1 2 3 4 5 6		
	100% immediate	Employer contribution % 20% 40% 60% 80% 100% 100%		
Loans	Although your plan account is intended for the f	uture, you may take a loan from your account. an is \$1,000. Interest rate is Prime + 2% paid back into your account.		

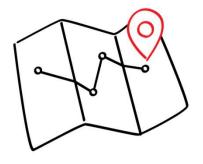


## 4. It's easy to manage your retirement account



#### **Empower Retirement Services**

- Online at empowermyretirement.com
- Mobile App search "Empower Retirement" in the app store
- **By phone** at 800-338-4015 weekdays from 5:00am to 7:00pm PST



#### To enroll:

- Visit empowermyretirement.com
- For first time users, select the "Register" button
- Choose the "I do not have a PIN" tab
- Follow the prompts to create a username and password
- Enroll!



#### **Disclosures**

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Mutual Funds are sold by prospectus. Clients should consider the investment objectives, risks, charges and expenses of a fund carefully before investing. A fund's prospectus contains this and other information about the fund and should be read carefully before investing. Contact your Financial Advisor to receive a prospectus.

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